



ASSOCIATIONS OF RECONDITIONED COPIER DISTRIBUTORS

## THE OBJECTIVES OF ARCD



- To promote in developing and nurturing the drive for common interest among the members of used multi-function copier industry
- To promote in developing more effective and resourceful connection among members of multi-function copier industry
- To promote in coordinating activities for the members including meetings, events, charity, seminars or trainings.
- To explore possibilities to share information, surveys, technologies and other useful resources among members to achieve greater good for the industry
- To make an effort in setting a path towards achieving higher ethical standards of business conduct within the multi-function copier industry.
- To make representations on behalf of members to the Government and other official organizations with which the ARCD has common interest.



### **2013 FLASH BACK**

Our industry has started facing problems in importation of used photocopier and multi-function

copier (MFC) approximately August-2013 onwards. Importing photocopiers was for the first time, to be governed by the restrictions based on e-waste requirement through our Jabatan Alam Sekitar (Department of Environment, herein refer as DOE).

Import regulations which had previously not been enforced and imposed restrictions with the join hands by DOE, Royal Customs Malaysia (CUSTOMS), Communications and Multimedia Commission (MCMC) and also SIRIM Berhad (also commonly known as Standards and Industrial Research Institute of Malaysia, SIRIM).



To pro-actively understand and resolve issues on restrictions of importations, the ARCD committee, under the leadership of Mr. James Tan and Mr. Kenny Ong, initiated an Ad Hoc Subcommittee to start a dialog session with DOE and the respective departments to resolve matters pertaining to the know-how and also adaptation of importers which would favor the entire photocopier industry.

The Ad Hoc Sub-committee managed to initiate some productive official meetings with various government departments and ministries on this matter, including MCMC and SIRIM

It was on the last meeting for the year, on December 2013, that DOE finally gave permission for importation of used photocopier & MFC within a period of not more than 5 years of being used, of course, upon prior approval through application to DOE. To allow year-make easily to be identified, ARCD had proposed and submitted a Master List containing models of all major brands in favor of year-make as requested by DOE for their approval and for their reference to use.

There are requirements to be met, applications to be submitted, criteria to be fulfilled, and models to be restricted, but the industry can continue to move forward.

A sincere thanks from the ARCD to the member of the ad-hoc sub-committee in successfully negotiating to a achieve a workable solution for our industry, and also transmitting primarily useful information on e-waste requirements by DOE, including waste management criteria, law enforcement awareness, types of penalties involved etc, as well as other useful information as required by MCMC, SIRIM and CUSTOMS.

The Ad-Hoc sub-committee consist of the following members, Mr. Yap Pak Ken, Mr. Andy Cheng, Mr. Raymond Ho, Mr. A.R. Allen, Mr Ganesan, Mr. K.H. Toh, Mr. Vinit Kumar and Mr. Kenny Ong.

# **2014 FLASH BACK**

Year 2014 started peaceful for ARCD, and all processes was smooth until DOE requested for a meeting and some new policies introduced. The new requirements for importations, which further restrained possibilities of importing used copier, thus combating the survival of our industry. Some of the major arguments raised by DOE including the following areas,

- DOE has requested vendors and importers of used copier to engage into a mechanism that allowed all after-cycle used-copier in Malaysia to be collected back when it reaches End-of-Life, thus requiring the vendor to submit related documents and paper-work revealing sensitive business information on each unit equipment basis.
- SIRIM banned certain models, including some of the models that has the ability to add or upgrade to facsimile or Wireless Network features, ignoring the fact of the matter that those listed features were introduced by manufactured as optional accessories, and importers have had those related hardware removed before importing into Malaysia.

Many debates, discussion and even arguments has been raised on the the new requirements, along with many applications of importation has been rejected due to these unresolved matters. ARCD had decided to escalate the matter to higher authority and seek help from Ministry of International Trade and Industry (MITI). Our primary agenda was to allow import without imposition of new regulations.

With the presence of Director of MITI, the meeting was concluded with decision on the temporarily dismissal of the newly added requirements by DOE until a more comprehensive and workable solution can be introduced.



MINISTRY OF INTERNATIONAL TRADE AND INDUSTR

Once again, applications for importations continue to be approved, and business as usual.

# **2015 FLASH BACK**

#### **GST Seminar and follow-up**

- To help its member to safely walk-through the GST confusion, ARCD had organized a One-Day Seminar on 29-Nov-2014. Such seminar is jointly organzied with Secretariat for Empowerment of Indian Entrepreneurs (SEED) through the help of our committee member, Mr Murugan from Tidy Copier Sales And Service Sdn Bhd.
- In the free-admission one-day event, ARCD has successfully invited officers from Royal Malaysian Customs for overview of GST Act 2014, and also some key elements of GST implementations. We have had approximately 200 participants on the one-day seminar.
- ARCD also arranged the useful Q&A session on GST issues related to copier industry for further clarifications
- Such Q&A also extended to all members' finance department, to submit queries via email till Mar-2015.
- Thereafter, ARCD also organized a final GST Briefing Session, second Q&A sessions on 25-Mar-2015, and ended the entire series of GST Seminar activities.









#### **2016 OUTLOOK**

MAKE OUR RIGHTS REALITY

#### ARCD WILL CONTINUE TO FIGHT FOR OUR INDUSTRY !

Before the end of December 2015, ARCD has attempted to submit our reviewed Master List for models allowable to import following our originally negotiated "5-year" rules for the new calendar year 2016. However, we were responded with negative concern by DOE representatives on the year of manufactured, arguing on inaccuracy of our submission especially in area of proving the year of manufactured.

Here in ARCD, we are eagerly looking forward to another meeting hopefully to be held in first quarter of 2016 with DOE in regards to above mentioned matter. We will continue to renegotiate and as per requested "5-year" rules to protect the rights of our industry players.

As you may be aware, as a developing nation, our government is constantly making effort to fine-tune regulations and laws from time to time, in order to improve efficiency, to instill stability and to facilitate progress in our nation.

Some of these changes in laws or regulations, can be benefiting to some but might also cause a different impact in our business environment thus jeopardise the interest or even the survival of our industry.

ARCD has a mission, that is to engage in that part of the obstacles of our industry on behalf of all our members, and to fight for our rights for the survive and enable sustainable growth in our industry.

We are looking forward for your continuously support this year, next year and in years to come, so that we can stand together as one body and stand strong. We need you to stand with us.



United we stand, divided we fall !

ARCD newsletter version Q1-2016